Appendix C Pricing Index DIR-CPO-4904 Mark III Systems, Inc.

Manufacturer / Brand	Category	Description	DIR Customer Discount % off MSRP
Lenovo	Desktops	ThinkCentre Desktops	35.00%
Lenovo	Notebooks	ThinkPad Notebooks	35.00%
Lenovo	Tablets	ThinkPad Tablets	35.00%
Lenovo	Workstation	ThinkStation Workstation	35.00%
Lenovo	Options	ThinkServer Options	35.00%
Lenovo	Network Option	ThinkServer Network Option	35.00%
Lenovo	Topseller Products	Peripherals, entry-level servers, storage, or client devices	5.25%
Lenovo	Lenovo Enterprise Servers Peripherals and Options	Lenovo System x Enterprise Servers Peripherals and Options	24.50%
Lenovo	Lenovo Tower & Rack Optimized Servers Peripherals and Options	Lenovo System x Tower & Rack Optimized Servers Peripherals and Options	24.50%
Lenovo	Lenovo Chassis and Nodes Peripherals and Options	Lenovo Flex System Chassis and Nodes Peripherals and Options	24.50%
Lenovo	Lenovo High-Density Systems Peripherals and Options	Lenovo High-Density Systems Peripherals and Options	24.50%
Lenovo	ThinkServers	ThinkServers	24.50%
Lenovo	Lenovo System x Tower & Rack Optimized Servers	Lenovo System x Tower & Rack Optimized Servers	24.50%
Lenovo	Lenovo System x Enterprise Servers	Lenovo System x Enterprise Servers	24.50%
Lenovo	Lenovo BladeCenter Chassis and Blade Servers	Lenovo BladeCenter Chassis and Blade Servers	24.50%
Lenovo	Lenovo Flex System Chassis and Nodes	Lenovo Flex System Chassis and Nodes	24.50%
Lenovo	Lenovo High-Density Systems	Lenovo High-Density Systems	24.50%
Lenovo	Lenovo Storage	Lenovo Storage Solutions to include but not limited to DX series, D Series, E Series, N Series, S Series, TS Series, V Series, Storwize, Options, etc.	24.50%
Lenovo	Lenovo Networking	Lenovo Networking Solutions to include but not limited to Juniper networking, Brocade networking, Mellanox, Options, etc.	24.50%
Lenovo	Support	N/A	13.00%
Lenovo	Implementation Services	N/A	25.00%
Lenovo	Software Implementation	N/A	25.00%
Lenovo	Optimization Services	N/A	25.00%
Lenovo	Software Implementation	Analytics, Database, Virtualization, HPC, Operating Systems, Security, Systems, Lenovo Unified Workspace, LanSchool, AirClass, etc. Management	20.00%